



STANDARD COMMISSION SCHEDULE – ALASKA



Delta Dental of Oregon & Alaska

**Moda Health Plan, Inc.
Oregon Dental Service, dba Delta Dental of Alaska**

601 SW Second Avenue
Portland, Oregon 97204

Commission Schedule Date: January 1, 2026

As of the Commission Schedule Date stated above, this Commission Schedule supersedes all prior Commission Schedules.

Unless otherwise agreed to in writing, Company agrees to pay Producer commissions in accordance with the following rates and terms:

Type of Policy	Commission Rate
Individual Health Policies	Medical – \$18 per member per month* Dental (Stand Alone Only) – \$3 per member per month*
Individual Medicare Supplement Policies – New**	15% years 1 - 6 5% 7+ years of continuous enrollment
Individual Medicare Supplement – All Other Policies (Reenrollments / Other not new to Medicare enrollments)	10% Straight
Small Group Health Policies (1-50 Employees)	Medical – \$60 per employee per month* Dental (Stand Alone Only) – \$3 per member per month*
Group DeltaVision Policies	5% Straight
Equal Funding Agreements	5% Straight
Large Group Health Policies (Over 50 Employees)	Medical and Dental (Stand Alone Only) – 5% Straight VSP Vision (Stand Alone Only) – 10% Straight
Short-term Medical	20% Straight
Associated Industries Alaska Association Health Plan	5% Straight, non-negotiable

Commission paid to Producer shall be based on the above rates. For purposes of calculating the commission rate for a given month, all premiums paid for the policy year, or portion thereof, shall be taken into account when determining the “annual premium” in the above schedule.

- * Per member per month or per employee per month applies to each employee or member who is charged a premium.
- * A “New to Medicare” enrollee is one who is newly entitled to Medicare due to age or another qualifying event.



**ALASKA COMMISSION SCHEDULE
ENDORSEMENT FOR
CURRENT AGENCY AGREEMENTS**

**Moda Health Plan, Inc.
Oregon Dental Service, dba Delta Dental of Alaska**

601 SW Second Avenue
Portland, Oregon 97204

This endorsement forms a part of your current Agency Agreement ("Agreement"). Moda Health is adding some clarifications to the commission schedule effective January 1, 2026.

In consideration of the terms and conditions of your Agreement, it is understood and agreed that the producer commission rate for Individual Medicare Supplement Policies that are new to Medicare is 15% for years one to seven and 5% for subsequent years of continuous enrollment. The producer commission rate for Individual Medicare Supplement Policies that are reenrollments or other not new to medical enrollment is 5% straight. The producer commission rate for Short-Term Medical Policies is 20% straight.

The endorsement is subject to the conditions, exclusions and all other terms of the Agreement indicated above which are not inconsistent with this endorsement and forms a part of the Agreement when signed by an authorized representative of Moda Health and Delta Dental.

By Signature: 

Printed Name: Scott Loftin

Title: Senior Vice President, Sales & Account Services